

**Curriculum Vitae**  
**ARIANNA DEGAN**  
**June 2023**

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**Contact Information**

Department of Economics  
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Citizenship: Italian, Canadian

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**Education**

Ph.D. Economics, University of Pennsylvania (USA), 2003.  
 M.A. Economics, Università Bocconi (Italy), 1996.  
 B.A. Economics, Università Bocconi (Italy), 1995.

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**Positions**

Full Professor, Department of Economics, Université du Québec à Montréal, Canada	2016-
Associate Professor, Department of Economics, Université du Québec à Montréal, Canada.	2009-2016
Assistant Professor, Department of Economics, Université du Québec à Montréal, Canada.	2004-2009
Post-Doc, GREMAQ, University of Toulouse, France.	2005-2006
Visiting Professor, Wallis Institute of Political Economy, University of Rochester, NY.	Fall 2003

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**Other Positions**

Director, Centre sur le Développement Économique Responsable (CDER).	2018-2021
Director, CIRPÉE-UQAM.	2016-2018
(Co)Director, Centre interuniversitaire de recherche sur le risque, les politiques économiques et emploi, CIRPÉE.	2014-2016

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**Research Interests**

Political Economy, Applied Microeconomics, Public Economics, Experimental Methods.

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**Publications**

"An experimental investigation of persuasion through selective disclosure of evidence", with Ming Li and Huan Xie (Concordia University), *forthcoming, Canadian Journal of Economics*.

"Persuasion with costly precision," with Ming Li, *Economic Theory*, Vol 72, March 2021, pages 869–908.

"The Study of Strategic Voting", with André Blais, in *Oxford Handbook of Public Choice*, eds Roger Congleton, Bernard Grofman, Stefan Voigt, Vol 1, 2019.

"L'étude empirique du vote stratégique", with André Blais, *L'Actualité économique*, December 2017.

"Dynastic Accumulation of Wealth", with Emmanuel Thibault, *Mathematical Social Science*, 2016, 81, Pages 66-78.

"Psychologically-Based Voting with Uncertainty", with Ming Li, *European Journal of Political Economy*, Volume 40, part B, December 2015, SI on Behavioral Political Economy, Pages 242-259.

"Civic Duty and Political Advertising", *Economic Theory*, Vol. 52, Issue 2, March 2013, Pages 531-564.

"A Structural Model of Turnout and Voting in Multiple Elections", with Antonio Merlo, *The Journal of The European Economic Association*, Vol. 9, Issue 2, April 2011, Pages 209-245.

"Do Voters Vote Ideologically?", with Antonio Merlo, *Journal of Economic Theory* Vol. 144, Issue 5, September 2009, Pages 1868-1894.

"Candidate Valence: Evidence from Consecutive Presidential Elections", *International Economic Review*, Vol. 48, No 2, May 2007, pp. 457-482.

"Policy Positions, Information Acquisition, and Turnout", *Scandinavian Journal of Economics*, Vol. 108, Issue 4, December 2006, pp. 669-682.

### **Working Papers**

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"Favor Exchange: An Experiment", with Huan Xie (Concordia University) and Yushen Li (Jinan University), submitted

"Accountability and Political Competition", with Braz Camargo (FGV - Sao Paulo School of Economics), January 2023.

"Bias in Science: An Experiment" (with Ming Li and Huan Xie, Concordia University), August 2021.

### **Work in Progress**

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"A Model of Favor Exchange" (with Huan Xie and Yushen Li, Concordia University)

"Persuasive counter-signalling" (with Ming Li, Concordia University)

"Persuasion with costly precision: a note on refinements" (with Ming Li, Concordia University)

### **Awards and Prizes**

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2009: Prix de la relève en recherche, École des sciences de la gestion, UQAM.

2004: The William Polk Carey Prize in Economics, Best Ph.D Thesis, University of Pennsylvania.

2003: Paul Taubman Memorial Prize for Empirical Economics Research, (shared with Marina Pavan), University of Pennsylvania.

1997-2001: University of Pennsylvania Fellowship.

1996: Master Prize, "Vincenzo Gasparini", Università Bocconi, Milan, Italy.

1995: Undergraduate Prize, "Premio Invernizzi", Università Bocconi, Milan, Italy.

## Conference presentations

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### 2021-2022:

Wallis Annual Conference in Political Economy, University of Rochester, 7-8 Octobre, 2022.  
12<sup>th</sup> Conference in Economic Design, Padoua, 9-11 Juin 2022.

### 2019-2020:

World Congress of the Econometric Society, August 2020.  
SITE 2020 Political Economic Theory Workshop, Stanford Institute for Theoretical Economics, July 30-31.  
Great Lakes Political Economy Theory conference, Harris School, University of Chicago, 14 September, 2019.  
Society for the Advancement of Economic Theory (SAET), Ischia, Italy, June30-July6, 2019.  
Mannheim Workshop for Women in Political Economics, Manheim, 16-17 May, 2019.  
Les Journées d'échanges de recherche du CRREP/CDER, Université Laval, Québec City, January 11-12, 2019.

### 2016-2018:

Empirical Microeconomic Workshop, Banff, June 1-2, 2018.  
Midwest Political Science Association meetings, April 5-8, 2018.  
Québec Political Economy conference, Mont Sainte-Anne, Québec, March 23-26, 2018.  
Canadian Public Economic Group (CPEG), November 2-3, 2017, Queen's University, Kingston, Ontario, Canada.

### 2014-2015:

Priorat Workshop in Theoretical Political Science, Falset, Spain, June 4-6 2015.  
Cesifo Venice Summer Institute, Workshop in Behavioral Political Economy, San Servolo (VE), Italy, July 21-22, 2014.

### 2010-2013:

Society for the Advancement of Economic Theory (SAET), Paris, July 22-27, 2013.  
Canadian Economics Association (CEA), Montréal, HEC, Mai 31-June2, 2013.  
Québec Political Economy Conference, Mt-Tremblant, Québec, March 15-17, 2013.  
Journées d'Économie Publique Louis-André Gérard-Varet, Marseille, June 2010.

### 2008-2009:

Canadian Public Economic Group (CPEG) meetings, Toronto, Mai 2009.  
Canadian Economic Association (CEA) meetings, Toronto, Mai 2009.  
Econometric Society European Summer Meetings, Milan, August 2008.  
Econometric Society North America summer Meetings, Pittsburg, June 2008.  
CIRPÉE-UQAM Workshop on Frontiers of Political Economy

### 2006-2007:

Queen's Public Economics (one-day) Workshop, Queen's University, November 2007.  
European Summer Symposium in Economic Theory (ESSET), Gerzensee, Switzerland, July 2007.  
SED meetings, Prague, Czech Republic, June 2007.  
Wallis Annual Conference in Political Economy, Rochester, NY, October 2006.  
Econometric Society North American Summer Meetings, Minneapolis, June 2006.  
Canadian Economic Association (CEA) and Canadian Public Economic Group (CPEG) meetings, Montréal, May 2006.

### 2004-2005:

Econometric Society World Congress, London, August 2005.  
Midwest Political Science Association Meetings, Chicago, April 2005.  
SED meeting, Florence, Italy, July 2004.  
Canadian Public Economy Group (CPEG) conference, Toronto, June 2004.

### 2002-2003:

SED meeting, Paris, France, June 2003.  
Inter-University Graduate Student conference, Princeton University, October 2002.  
Numerically Intensive Economic Policy Analysis (NIEPA) workshop, Queen's University, Kingston Ontario, Canada, September 2002.  
SED meeting, New York University, June 2002.

## Seminars

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**2013:** University of Miami.

**2012:** Concordia University.

**2009:** Free University of Bolzano-Bozen, Italy.

**2008:** Carleton University, Universitat Autònoma de Barcelona, Université Laval, Université de Montréal.

**2007:** Michigan-State University, Queens' University, Université de Cergy.

**2006:** Université de Cergy, CEMFI, CORE, University of Toulouse.

**2005:** University of Toulouse, Suny University at Albany.

**2004:** HEC Montréal, Concordia University, University of Western Ontario.

**2003:** Penn-State University, University of Rochester, Università Bocconi, University of Essex, Cornell University, UQAM.

**2002:** University of Pennsylvania.

## Conference organization

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Cirano Workshop "The Economics of Strategic Communication and Persuasion: Application to Evidence-Based Public Policy ", 18-19 November 2018, Montreal (co-organized with Ming Li, Jian Li, and Huan Xie).

Cirano Workshop "The Economics of Strategic communication and Persuasion: application to Ethics and Incentives in Scientific Research", 28 October 2017, Montreal (co-organized with Ming Li, Tymofiy Mylovanov, and Huan Xie).

5<sup>th</sup> CIRPÉE Conference on Political Economy, Montréal, April 21-22 2017.

Canadian Public Economic Group (CPEG) conference, 4-5 November 2016 (co-organiser with Arnaud Dellis, Jean-Denis Garon, and Marie-Louise Leroux, ESG-UQAM).

4<sup>th</sup> CIRPÉE Conference on Political Economy, Montréal, May 1-2 2015, (co-organiser with Helios Herrera, HEC Montréal).

3<sup>rd</sup> CIRPÉE Conference on Political Economy, "*Political Institutions*", Montréal, May 16-17, 2014 (co-organizer with Nicolas Sahuguet, HEC Montréal).

Canadian Economic Theory Conference (CETC), Montréal, Concordia University Mai 10-12, 2013 (co-organizer with Ming LI, Concordia University).

2<sup>nd</sup> CIRPÉE Conference on Political Economy, Québec, April 23-24 2010, (co-organizer with Arnaud Dellis, Laval University).

1<sup>st</sup> CIRPÉE Conference on Political Economy, "Frontiers in Political Economy", Montréal, February 15-16 2008.

## Research Grants

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SSHRC (insight grant, co-applicant, with Ming Li (PI), Huan Xie): 2020-2025; 155,105 \$.

SSHRC (development insight grant, co-applicant with Ming Li, Huan Xie (PI), Jipeng Zhang): 2018-2020; 54,368\$.

SSHRC (development insight grant, principal investigator, with Huan Xie co-applicant): 2017-2019; 45,673\$.

SSHRC (development insight grant, co-applicant with Huan Xie, Ming Li (PI)): 2016-2018; 54,580\$.

FQRSC (Team 'en emergence', Groupe d'Étude en Économie Politique): 2011-2013; 52,800\$

SSHRC (standard research grant): 2007-2009; 10,000\$.

FQRSC (new researcher): 2007-2010; 43,124\$.

PAFARC (UQAM): 2004-2007; 27,000\$.

### **Referee for**

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*American Economic Journal: Microeconomics, American Economic Review, American Journal of Political Science, American Political Science Review, B.E. Journals in Economic Analysis and Policy, Canadian Journal of Economics, Canadian Journal of Political Science, Econometrica, Economic Journal, Economics of Governance, Economia Politica, Economic Inquiry, Economic Theory, Electoral Studies, European Economic Review, European Journal of Political Economy, Games and Economic Behavior, International Economic Review, International Journal of Game Theory, International Political Science Review, International Tax and Public Finance, International Political Science Review, Journal of Accounting and Taxation, Journal of Economic Theory, Journal of Political Economy, Journal of Public Economics, Journal of Public Economic Theory, Journal of The European Economic Association, Journal of Urban Economics, Labor, Mathematical Social Science, Political Behavior, Quarterly Journal of Political Science, Public Choice, Review of Economic Dynamics, Review of Economics and Statistics, Review of Economic Studies, Social Choice and Welfare, Southern Economic Journal, Theoretical Economics.*

### **Reviewer for**

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*National Science Foundation*

*United States-Israel Binational Science Foundation*

*Research Grant Council of Hong Kong*

*Social Science and Humanities Research Council of Canada (SSHRC)*

*Fond de Recherche Société et Culture Québec (FRQSC)*

### **Teaching experience**

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Université du Québec à Montréal

- Political Economy (Ph.D)

- Microeconomics (Master)

- Advanced Microeconomics (PhD)

- Public Economics (Master)

- Political Economy

- Intermediate Microeconomics

- Public Economics

- Microeconomic Analysis (Undergraduate program in Business Administration)

University of Rochester, Rochester, NY

- Intermediate Microeconomics: Fall 2003.

University of Pennsylvania, Philadelphia, PA, USA

- Teaching Assistant (1999-2001): Introductory Macroeconomics, Intermediate Microeconomics, Analysis of Economy Policy, Public Finance, Time Series Analysis (Ph.D).

- Instructor (summer 2001): Public finance.

## **Students Supervision**

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Yushen Li co-supervisor (main supervisor, Huan Xie), PhD 2021, Concordia University.

Kadebi Adelphine, main supervisor (co-supervisor, Arnaud Dellis), Master degree 2020, UQAM.  
*"Analyse empirique de l'élection provinciale du 2018 au Québec".*

Maxime Barbeau co-supervisor (main supervisor, Arnaud Dellis), Master degree, 2016, Université Laval. *"Lobbyisme informationnel et distorsion de l'agenda politique: Le cas de signaux imparfaits".*

Mourad ALOULOU Mohamed, Master degree 2013, UQAM. *"Les déterminants de la participation aux élections fédérales Canadiennes".*

Brasier Justin, Master degree 2011, UQAM. *"Les contributions financières individuelles lors d'une course électorale aux Etats-Unis".*

Thevenin Sylvie, Master degree 2010, UQAM, *"Obésité et Salaires au Canada"*

Padilla Juliana, Master degree 2010. *"Morale Fiscale : Une application à l'Amérique Latine".*

## **Other experiences**

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University of Pennsylvania, Philadelphia, PA, USA

- 2001-2003: Research Assistant for Antonio Merlo.
- 1999 (summer): Research Assistant for Petra Todd and Andrew Abel.
- 2000 (summer): Internship, Federal Reserve Bank of Chicago, Research Department.
- 1996-1997: Assistant to Portfolio Management, OPERA Sim S.r.l., Milan, Italy.

## **Languages**

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English, French, Italian.